

# the treeworker



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## **TOPPING - A WASTE OF CLIENT'S MONEY!**

A well-maintained landscape can add up to 20% to the value of a home - this is a fact. A poorly-maintained landscape may actually reduce the property value. Let's face it, landscape and tree work isn't cheap. What home buyer would want to inherit someone else's expensive tree problems? Since much of a tree's dollar value depends on how it looks, what cost-conscious home buyer would want to spend good money to purchase trees like those above?

Topped trees are expensive in another way. Topping wounds lead to extensive decay. That, combined with rapid top growth, creates a hazard. Once topped, the tree must be continually topped or removed to eliminate the hazard. It's far more cost effective to prune trees properly and cable them when necessary.